1/16/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1186
January 7, 1987

NOVEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,686,323	1,823,394	-7.5%	405,493	381,240	6.4%	2,091,816	2,204,634	-5.1%
(+) Production	725,419	700,559	3.5%	120,481	100,692	19.7%	845,900	801,251	5.6%
(-) Ending Inventory	1,939,585	2,068,354	-6.2%	425,277	383,986	10.8%	2,364,862	2,452,340	-3.6%
(=) Total Disappearance	472,157	455,599	3.6%	100,697	97,946	2.8%	572,854	553,545	3.5%
(-) Exports	198,962	122,431	62.5%	45,641	53,539	-14.8%	244,603	175,970	39.0%
(=) Disappearance-Canada & United States	273,195	333,168	-18.0%	55,056	44,407	24.0%	328,251	377,575	-13.1%

FIVE MONTHS (JULY-NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	2,872,504	2,708,666	6.0%	625,341	566,060	10.5%	3,497,845	3,274,726	6.8%
(-) Ending Inventory	1,939,585	2,068,354	-6.2%	425,277	383,986	10.8%	2,364,862	2,452,340	-3.6%
(=) Total Disappearance	2,623,153	2,690,166	-2.5%	494,286	482,874	2.4%	3,117,439	3,173,040	-1.8%
(-) Exports	1,128,174	800,543	40.9%	257,359	204,692	25.7%	1,385,533	1,005,235	37.8%
(=) Disappearance-Canada & United States	1,494,979	1,889,623	-20.9%	236,927	278,182	-14.8%	1,731,906	2,167,805	-20.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365							
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

November, 1986

	PRODUCTION			ENDING INVENTORY, NOVEMBER 30				DISAPPEARANCE	
	1986	NOV	1985	MINE SITE	OFFSITE	1986	1985	1986 NOV	1985
MURIATE									
Special Standard	31,245		25,449	22,165	37,402	59,567	38,713	12,009	32,212
Standard	227,712		207,981	520,359	145,422	665,781	594,150	118,209	202,737
Chemical	8,482		8,043	8,528	1,313	9,841	13,764	5,960	3,117
Coarse	227,659		214,410	190,257	395,748	586,005	804,123	143,383	109,588
Granular	261,312		257,332	352,639	391,539	744,178	723,664	220,744	150,495
Soluble	69,243		65,195	131,665	83,447	215,112	171,387	48,108	41,598
SULPHATES	20,247		22,841	60,215	24,163	84,378	106,539	24,441	13,798
TOTAL	845,900		801,251	1,285,828	1,079,034	2,364,862	2,452,340	572,854	553,545

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		NOVEMBER	
	1986	NOV 1985	1986	NOV 1985	1986	NOV 1985	1986	NOV 1985	1986	1985
MURIATE										
Special Std	-	-	12,415	539	-	-	-	-	12,415	539
Standard	18,157	33,006	95,944	87,325	9,514	14,352	108	378	123,723	135,061
Chemical	-	-	-	-	6,252	5,165	139	436	6,391	5,601
Coarse	119,657	76,381	40,176	13,447	432	-	-	-	160,265	89,828
Granular	128,050	98,173	62,794	50,880	6,093	-	-	-	196,937	149,053
Soluble	17,906	21,243	10,017	15,575	11,998	13,633	14,937	6,870	54,858	57,321
SULPHATES	7,647	6,778	8,001	520	320	271	72	-	16,040	7,569
TOTAL	291,417	235,581	229,347	168,286	34,609	33,421	15,256	7,684	570,629	444,972

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

November, 1986

	PRODUCTION			ENDING INVENTORY, NOVEMBER 30				DISAPPEARANCE		
	1986	NOV	1985	MINE SITE	OFFSITE	1986	1985	1986	NOV	1985
MURIATE										
Special Standard	31,245		25,449	22,165	37,402	59,567	38,713	-12,009		32,212
Standard	184,247		160,878	343,785	144,979	488,764	443,235	93,748		156,835
Chemical	5,703		5,806	4,880	1,313	6,193	8,808	4,613		1,375
Coarse	220,747		204,642	174,441	395,299	569,740	760,955	132,048		97,686
Granular	215,110		242,448	211,898	389,053	600,951	656,797	183,273		127,231
Soluble	68,367		61,336	130,923	83,447	214,370	159,846	46,466		40,260
TOTAL	725,419		700,559	888,092	1,051,493	1,939,585	2,068,354	472,157		455,599

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		NOVEMBER	
	1986	NOV	1985	1986	NOV	1985	1986	NOV 1985	1986	NOV 1985	1986	1985
MURIATE												
Special Std	-	-		12,415		539	-	-	-	-	12,415	539
Standard	11,113	29,008		85,459		57,458	2,394	2,696	-	-	98,966	89,162
Chemical	-	-		-		-	4,494	3,771	139	88	4,633	3,859
Coarse	113,780	69,083		34,750		8,885	403	-	-	-	148,933	77,968
Granular	111,930	87,983		41,245		33,090	6,093	-	-	-	159,268	121,073
Soluble	17,906	20,939		10,017		15,575	10,545	12,671	14,937	6,796	53,405	55,981
TOTAL	254,729	207,013		183,886		115,547	23,929	19,138	15,076	6,884	477,620	348,582

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

November, 1986

	PRODUCTION			ENDING INVENTORY, NOVEMBER 30				DISAPPEARANCE		
	1986	NOV	1985	MINE SITE	OFFSITE	1986	1985	1986	NOV	1985
MURIATE										
Standard	43,465		47,103	176,574	443	177,017	150,915	24,461		45,902
Chemical	2,779		2,237	3,648	0	3,648	4,956	1,347		1,742
Coarse	6,912		9,768	15,816	449	16,265	43,168	11,335		11,902
Granular	46,202		14,884	140,741	2,486	143,227	66,867	37,471		23,264
Soluble	876		3,859	742	0	742	11,541	1,642		1,338
SULPHATES	20,247		22,841	60,215	24,163	84,378	106,539	24,441		13,798
TOTAL	120,481		100,692	397,736	27,541	425,277	383,986	100,697		97,946

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		NOVEMBER	
	1986	NOV	1985	1986	NOV	1985	1986	NOV 1985	1986	NOV 1985	1986	1985
MURIATE												
Standard	7,044		3,998	10,485		29,867	7,120	11,656	108	378	24,757	45,899
Chemical	-		-	-		-	1,758	1,394	-	348	1,758	1,742
Coarse	5,877		7,298	5,426		4,562	29	-	-	-	11,332	11,860
Granular	16,120		10,190	21,549		17,790	-	-	-	-	37,669	27,980
Soluble	-		304	-		-	1,453	962	-	74	1,453	1,340
SULPHATES	7,647		6,778	8,001		520	320	271	72	-	15,040	7,569
TOTAL	36,688		28,568	45,461		52,739	10,680	14,283	180	800	93,009	96,390